

P3 2010

The Canadian Council for
Public-Private Partnerships



Le Conseil Canadien pour
les Partenariats Public-Privé

Shifting Into High Gear

November 22 & 23, 2010 Toronto, Canada

As Canada's infrastructure stimulus spending slows and the economy teeters on its recovery, public-private partnerships are increasingly being used across the country as an alternative to deliver much-needed roads, hospitals, bridges, courthouses and more. Seize the opportunity to hear from P3 leaders from Canada and around the world at this once-a-year conference. Find out about the latest projects, what's on the horizon for 2011 and beyond and learn about what's shifting the Canadian PPP market into high gear. And don't miss the chance to network with over 900 colleagues from all levels of government and the private sector.

Day One

John Beck will chair a session on billion dollar energy projects and **David McFadden** will provide an overview of our national P3 poll results. **Phil Fontaine** will moderate a panel of First Nations and company executives on new opportunities for their communities and for northern Canada. Our panel of P3/AFP agencies and governments (**McBride, Clark, de Santiago, McQuay, Bergeron, Johnstone**) will update us on their projects, offer a glimpse of the 2011 pipeline and comment on how P3 is evolving in Canada.

Jane Garvey will chair an international panel on funding and delivering transportation infrastructure. And be sure to attend the First Night Reception with fellow delegates and speakers.



Hon. Ray Danyluk,
Minister of Infrastructure,
Government of Alberta



John Beck,
Chairman & CEO, Aecon
Group Inc. and Director,
CCPPP



Phil Fontaine,
Principal, Ishkonigan Inc.



Jane Garvey,
Chair, Meridiam
Infrastructure North
America



Rob Prichard,
Chair of the Board, Metrolinx



Marian Walsh,
CEO, Bridgepoint Health

Day Two

Hon. Bob Chiarelli, Ontario's Minister of Infrastructure, is invited to deliver the luncheon address on his province's infrastructure program. Choose from 13 unique sessions in three streams (Major Capital Projects, Social and Municipal Infrastructure and Canada As A World Leader). Find out about the latest P3 issues and opportunities: First Nations, customer satisfaction, emerging markets (**Bain, Diaz, Khanjenkova, Nackan, Dunsky,**), insurance supports (**Philpotts, Bowcott, Campbell, Freedman**), building a strong team (**Russell, Swartz, Szaszkiwicz, Clark, Giacomel, Kattapuram**), pension fund investments (**Brown, Weber, Redican, Smith, Bélanger, Cahill, McCallum**) and future-proofing contracts. Get an update on recent federal projects as well as hospital procurement, municipal P3s, small projects with big impacts, water/wastewater P3s, and world-class social infrastructure (**Davis, Seed, Gray, Gibson, Toigo, Walsh**).

Monday November 22

Sessions

Toronto Hilton Hotel

Networking Lunch

Roy Thomson Hall

Reception for Speakers & Delegates

Four Seasons Centre
for the Performing Arts

Tuesday November 23

Sessions

Toronto Hilton Hotel

Lunch

Sheraton Centre Hotel

Note: See map of venues on page 7

2010 National Awards for Innovation & Excellence in PPP

Don't miss the presentation of
the 2010 awards, which will
occur throughout the day on
Monday, November 22 at the
Toronto Hilton Hotel.

Distinguished Speakers

Ramsey Ali, Vice President and General Counsel, FORUM Equity Partners Inc.

Colin Andersen, Chief Executive Officer, Ontario Power Authority

St. Clair Armitage, Director of Major Capital Projects, Cambridge University Hospitals NHS Foundation Trust

John Arseneau, Executive Advisor, PPP Canada

Charlie Bagnato, Mayor, Municipality of Brockton

Mark Bain, Partner, Torys LLP and Director, CCPPP

John Beaucage, President, Wind Dancer Power Corp.

John Beck, Chairman & CEO, Aecon Group Inc. and Director, CCPPP

Louis Bélanger, Assistant Vice President, Project & Structured Financings, Stonebridge Financial Corporation

James Bennett, Investment Director Canada, John Laing

Normand Bergeron, CEO, Infrastructure Québec

Simon Bernier, Senior Director, Energy Services Acquisition Program, Special Initiatives Sector, Public Works & Government Services Canada, Government of Canada

Jane Bird, former CEO, Canada Line Rapid Transit Inc.

David V. Bowcott, Senior Vice President and Partner, Construction and Infrastructure Services, AON Reed Stenhouse Inc.

Graham Brown, President & CEO, Carillion Canada Inc. and Director, CCPPP

Mike Brown, Managing Director, London Underground (invited)

Elizabeth Brubaker, Executive Director, Environment Probe

Robert Brûlé, Project leader, Long Term Accommodation Project, Communications Security Establishment Canada, Government of Canada

Jim Cahill, Vice President, Project Finance, Infrastructure Ontario

Alister Campbell, President & CEO, Zurich Insurance Company, Ltd.

Ron Casey, Mayor, Town of Canmore

Hon. Bob Chiarelli, Minister of Infrastructure, Government of Ontario

Greg Ciabrone, Vice President, Walsh Construction Company Canada

Sarah Clark, CEO, Partnerships BC

Debbie Cock, Director, New Hospital Operational Readiness, Women's College Hospital

Marty Cukierman, Contract Services Officer, Defence Construction Canada, Government of Canada

Hon. Ray Danyluk, Minister of Infrastructure, Government of Alberta

Jack Davis, former CEO, Calgary Health Region and Director, CCPPP

Antonio de Santiago, Executive Vice President, Project Delivery, Infrastructure Ontario

David Diaz, Director of Corporate Development, Abertis, Spain

Ilan Dunsky, Co-Chair, National Infrastructure & Public-Private Partnerships Group, Heenan Blaikie LLP

Doug Ewing, Assistant Vice President, Partnerships BC

Amanda Farrell, Assistant Vice President, Partnerships BC

Phil Fontaine, Principal, Ishkonigan Inc.

Peter Forton, Managing Director, CAPE Fund

Aaron Freedman, Vice President, Senior Analyst, Project Finance Ratings Group, Moody's, New York

Andrew B. Fremier, Deputy Executive Director, Operations, MTO SAFE Metropolitan Transportation Commission Service Authority

Jane Garvey, Chair, Meridiam Infrastructure North America

Vas Georgiou, Senior Vice President, Project Delivery, Infrastructure Ontario

Danny Giacomel, Project Manager, Public Infrastructure Development, EllisDon Corporation

John Gibson, Director, Alberta Schools Alternative Procurement, Alberta Infrastructure

Nick Gray, Director, Consultancy Services, Faithful + Gould Inc., UK

Morton G. Gross, Partner, National Chair, Borden Ladner Gervais LLP

Nicholas Hann, Executive Director, Macquarie Capital Markets Canada Ltd. and Director, CCPPP

Duncan Hawthorne, President & CEO, Bruce Power & Director, CCPPP

Mark Hodgson, Partner, Deloitte

Jacques Huot, Vice President, Corpfinance International Limited

Tracy Irwin, Director, Site Operations, Abbotsford Regional Hospital and Cancer Centre Inc.

John Jensen, Director, Rail Implementation Office, City of Ottawa

Troy Jerome, Executive Director, Mi'gmaewi Mawiyomi Secretariat

David Johnstone, Deputy Minister, Department of Transportation, Government of New Brunswick

Mathew Kattapuram, Senior Vice President, Civil Infrastructure, Infrastructure Ontario

Natasha Khanjenkova, Managing Director, Russia, European Bank for Reconstruction and Development

Barry Kolenosky, Director of Planning and Infrastructure, Lac la Biche County

Glen Laubenstein, Chief Administrative Officer, City of Winnipeg

Bob Learmouth, Vice President, Canada West Transportation, AECOM Canada

Byron LeClair, Development Officer, Ojibways of the Pic River First Nation

Pierre Lefebvre, Partner, Secor Consulting & Director, CCPPP

Stephen Lindley, Vice President, Aboriginal & Northern Affairs, SNC-Lavalin Inc.

Clarence Louie, Chief, Osoyoos Indian Band

Ed Martin, President & CEO, Nalcor Energy

John McArthur, Chief Business Officer, Bilfinger Berger Project Investments Inc.

John McBride, CEO, PPP Canada

Duncan McCallum, Managing Director, Canadian Head of Infrastructure, RBC Capital Markets

David McFadden, Q.C., Chair, Gowlings International and Partner, Gowling Lafleur Henderson LLP & Director, CCPPP

Neill McQuay, Assistant Deputy Minister, Strategic Capital Planning, Alberta Treasury Board

Johanne Mullen, Partner, PricewaterhouseCoopers LLP

Steve Nackan, President, Aecon Concessions

Cheryl Nelms, A/Director, National Center of Expertise on Private Public Partnering Projects, Public Works & Government Services Canada, Government of Canada

Chris O'Riley, Executive Vice President, Generation, BC Hydro

Jeffrey A. Parker, President, Jeffrey A. Parker & Associates, Inc.

Robert Pattison, Vice President, Transit, Infrastructure Ontario

Tim Philpotts, Senior Vice President, Infrastructure, Concert Properties Inc. and Director, CCPPP

Sam Pickering, Partner, Grant Thornton Raymond Chabot Infrastructure

Donald Pierce, Q.C., Counsel, Borden Ladner Gervais LLP

Quirino Pollice, Vice President, Asset Management, Bilfinger Berger Project Investments Inc.

Steven Porter, Project Director, RCMP E HQ Relocation Project, Public Works & Government Services Canada, Government of Canada

Rob Prichard, Chair of the Board, Metrolinx

Jay Ramotar, Deputy Minister, Alberta Health and Wellness

Michael Redican, Managing Director, Debt Capital Markets, Global Division, Deutsche Bank, UK

Dale Richmond, President and Conference Chair, CCPPP and President & CEO, DEXX Inc.

Rick Russell, Principal, Agree Incorporated

Mark Sanderson, Vice President, Major Projects, Veolia Water North America

John Seed, Divisional Director, Business & Technology Consulting, Mott MacDonald

Gregory J. Smith, Managing Partner, Brookfield Financial Corp.

Peter Sorensen, President, PRP International Inc.

Rick Steele, Assistant Vice President, Partnerships BC

Gerry Stoughton, Director, Office of Financial Analysis, The Port Authority of New York and New Jersey

Heather Swartz, Principal, Agree Incorporated

Paul Szaszkiwicz, Principal, Kasian Architecture Interior Design & Planning Ltd.

Murray Tekano, Project Director, Ministry of Transportation and Infrastructure, Government of British Columbia

David Thom, Managing Director, Urban Land and Facilities, IBI Group

Susan Tinker, Vice President, Procurement Services, Partnerships BC

Derrick Toigo, Vice President, Project Delivery, Infrastructure Ontario

Marian Walsh, President & CEO, Bridgepoint Health

Barbara Weber, Founding Partner, B Capital Partners, Germany

Gordon Willcocks, Partner, Infrastructure and Projects Group, McCarthy Tétrault LLP and Director, CCPPP

Leslie Woo, Vice President, Policy and Planning, Metrolinx



Chris O'Riley,
Executive Vice President,
Generation, BC Hydro



John Beaucage,
President, Wind Dancer
Power Corp.



John McBride,
CEO, PPP Canada



Sarah Clark,
CEO, Partnerships BC



Normand Bergeron,
CEO, Infrastructure Québec

DAY 1 • Monday, November 22, 2010

7:00 Registration & Breakfast

8:45 Introductory Remarks from Conference Sponsor and CCPPP Conference Chair
Dale Richmond, President and Conference Chair, CCPPP and President & CEO, DERX Inc.

9:15 2010 National Awards for Innovation & Excellence in PPP – Presentation #1

9:25 Billion Dollar Projects: Energy Infrastructure

All reports indicate that much of the hydro/power infrastructure throughout Canada is reaching the end of its useful life. At the same time the power hungry US market is waiting for our energy exports. How are the leaders in this critical industry going to find ways to meet our energy demands and find ways to export any available surplus? Moderated by John Beck, Chair of the Ontario Power Authority, this panel of senior Canadian power executives will provide insights into strategies and plans for infrastructure development and the opportunities for PPP-style investment.

Moderator: **John Beck,** Chairman & CEO, Aecon Group Inc. and Director, CCPPP

Panel:

Colin Andersen, Chief Executive Officer, Ontario Power Authority
Duncan Hawthorne, President & CEO, Bruce Power & Director, CCPPP
Chris O'Riley, Executive Vice President, Generation, BC Hydro
Ed Martin, President & CEO, Nalcor Energy, St. John's

10:25 Morning Break

10:45 The Public View: Canadians' Opinions on PPP

David McFadden, Chair of the CCPPP Communications Committee, will report on the latest Omnibus Survey, conducted in fall 2010, of Canadian attitudes and opinions on public infrastructure and partnerships with the private sector. This is the sixth time that CCPPP has participated in the Omnibus. The results provide a unique insight into the attitudes of Canadians regarding the provision of infrastructure and services from both the public and private sectors.

David McFadden, Q.C., Chair, Gowlings International & Partner, Gowling Lafleur Henderson LLP and Director, CCPPP

11:00 New Frontiers: Supporting and Financing Infrastructure in Northern & First Nations Communities

The First Nations and Northern communities in Canada are starved for infrastructure. As the federal and provincial governments work to settle long-standing land claims, the next step is to examine how to ensure economic development continues in these communities. Partnering in sustainable development with resource and land-rich communities should provide long term benefits to all people. But how can this be achieved in a way that creates a "win-win" solution for all involved?

First Nations and senior business leaders have joined forces to begin this journey. Our challenge is to model successful business ventures and create development and partnership models that work.

Moderator: **Phil Fontaine,** Principal, Ishkonigan Inc.

Panel:

Clarence Louie, Chief, Osoyoos Indian Band, BC
John Beaucage, President, Wind Dancer Power Corp.
Pierre Forton, Managing Director, CAPE Fund
Stephen Lindley, Vice President, Aboriginal & Northern Affairs, SNC-Lavalin Inc

12:00 2010 National Awards for Innovation & Excellence in PPP – Presentation #2 & #3

12:20 Networking Lunch

Roy Thomson Hall

1:45 The Year in Review and the Road Ahead: A Federal/Provincial Update

Canada has proven itself to be one of the most resilient of the global economies and infrastructure investment has been a key to our success. The leaders who have so successfully managed to close and lead the world in PPP and AFP projects join us to provide an update on the challenges of the past year and to give us an update on the next round of infrastructure opportunities. Working together these leaders have ensured that Canadian PPP/AFP projects have thrived through some of the most challenging fiscal times since the Great Depression. This senior panel of leaders will provide their thoughts and insights into the future for infrastructure investment throughout Canada.

Moderator: **Gordon Willcocks,** Partner, Infrastructure & Projects Group, McCarthy Tétrault LLP and Director, CCPPP

Panel:

John McBride, CEO, PPP Canada
Sarah Clark, CEO, Partnerships BC
Antonio de Santiago, Executive Vice President, Project Delivery, Infrastructure Ontario
Neill McQuay, Assistant Deputy Minister, Strategic Capital Planning, Alberta Treasury Board
Normand Bergeron, CEO, Infrastructure Québec
David Johnstone, Deputy Minister, Department of Transportation, Government of New Brunswick

3:00 2010 National Awards for Innovation & Excellence in PPP – Presentation #4

3:15 Afternoon Break

3:30 2010 National Awards for Innovation & Excellence in PPP – Presentation #5

3:45 Funding Transportation Infrastructure – Models that Work

Our cities are becoming gridlocked with commuters travelling by car, while our public transportation infrastructure falls behind in investment and capacity. This global panel of transportation experts will discuss the challenges of financing and delivering massive infrastructure requirements and how we are faring in planning for the future.

Moderator: **Jane Garvey,** Chair, Meridiam Infrastructure North America

Panel:

Rob Prichard, Chair of the Board, Metrolinx, Toronto
Amanda Farrell, Assistant Vice President, Partnerships BC
Robert Pattison, Vice President, Transit, Infrastructure Ontario
Gerry Stoughton, Director, Office of Financial Analysis, The Port Authority of New York & New Jersey
Mike Brown, Managing Director, London Underground, UK (invited)
Nicholas Hann, Executive Director, Macquarie Capital Markets Canada Ltd. & Director, CCPPP

5:30 First Night Reception for All Speakers and Delegates

Our generous sponsors are hosting the 2010 Gala Reception at the Four Seasons Centre for the Performing Arts. Join us to connect with PPP leaders at this exciting event. We will also be presenting the 2010 PPP Champion Award, which recognizes the outstanding contribution of leaders in Canadian PPP.

Four Seasons Centre for the Performing Arts



Gerry Stoughton,
Director, Office of Financial
Analysis, The Port
Authority of New York and
New Jersey



Jeffrey A. Parker,
President, Jeffrey A.
Parker & Associates, Inc.



Antonio de Santiago,
Executive Vice President,
Project Delivery,
Infrastructure Ontario



St. Clair Armitage,
Director of Major Capital
Projects, Cambridge
University Hospitals NHS
Foundation Trust, UK



Nick Gray,
Director, Consultancy
Services, Faithful + Gould
Inc., UK

DAY 2 • Tuesday November 23, 2010

7:00 Breakfast Reception

8:00 CCPPP Annual General Meeting

Governor General's Suite

Stream A • Major Capital Projects

Canada has become a leader in the development of innovative financing and capital infrastructure using PPP/AFP processes. This stream will focus on the issues and challenges facing both the private and public sector to ensure that capital projects, both large and small, are completed using the most cost effective models and innovative solutions to ensure value to citizens.

8:40 Introduction from the Stream Chair
Mark Hodgson, Partner, Deloitte

8:45 Opening Remarks
Hon. Ray Danyluk, Minister of Infrastructure, Government of Alberta

9:00 From Sea to Sea to Sea: Federal Capital Projects Update
The federal government is now developing some breakthrough PPP projects in areas as diverse as communications security, district heating and RCMP facilities. Moderated by John Arseneau from P3 Canada, project leads from federal government agencies and departments will provide updates and details about ongoing infrastructure projects from across Canada.
Moderator: John Arseneau, Executive Advisor, PPP Canada

Panel:
Steven Porter, Project Director, RCMP E HQ Relocation Project, Public Works & Government Services Canada, Government of Canada
Robert Brûlé, Project leader, Long Term Accommodation Project, Communications Security Establishment Canada, Government of Canada
Simon Bernier, Senior Director, Energy Services Acquisition Program, Special Initiatives Sector, Public Works & Government Services Canada, Government of Canada
Cheryl Nelms, A/Director, National Center of Expertise on Private Public Partnering Projects, Public Works & Government Services Canada, Government of Canada
Marty Cukierman, Contract Services Officer, Defence Construction Canada, Government of Canada

10:10 Morning Break

10:40 Hospitals and Design – What Design?
The hospital/health sector has been a major component of most provinces' PPP/AFP infrastructure strategy, with very different procurement strategies. Johanne Mullen will lead the discussion on the pros and cons of each procurement method and how the different strategies have shaped responses submitted by the bidding teams.
Moderator: Johanne Mullen, Partner, PricewaterhouseCoopers LLP
Panel:
St. Clair Armitage, Director of Major Capital Projects, Cambridge University Hospitals NHS Foundation Trust and former PPP Project Director, McGill University Health Centre
Greg Ciambone, Vice President, Walsh Construction Company Canada
Rick Steele, Assistant Vice President, Partnerships BC
Representative from Infrastructure Québec
Sam Pickering, Partner, Grant Thornton Raymond Chabot Infrastructure
Vas Georgiou, Senior Vice President, Project Delivery, Infrastructure Ontario

12:00 Luncheon Address
Hon. Bob Chiarelli, Minister of Infrastructure,
Government of Ontario (invited)

Grand Ballroom,
Sheraton Centre Hotel

2:15 The Cities Agenda
Municipal projects come in all sizes and all sectors, but transit and transportation have become lightning rods for controversy. Green energy proponents decry the lack of investment in public transit and commuters complain about the travel times on major highways and arteries. Finding the compromise between investing in transit and ensuring that our roadways are meeting demands from drivers and those moving goods continues to be a delicate balancing act. This panel of municipal advisors and leaders will discuss the opportunities and the challenges of delivering the right balance of options to commuters with scarce financial resources.
Moderator: Morton G. Gross, Partner, National Chair, Borden Ladner Gervais LLP
Panel:
Glen Laubenstein, Chief Administrative Officer, City of Winnipeg
Andrew B. Fremier, Deputy Executive Director, Operations, MTO SAFE Metropolitan Transportation Commission Service Authority, CA
Jeffrey A. Parker, President, Jeffrey A. Parker & Associates, Inc., Chilmark, MA
John Jensen, Director, Rail Implementation Office, City of Ottawa
Leslie Woo, Vice President, Policy and Planning, Metrolinx, Toronto

3:20 Afternoon Break

3:40 Small Projects – Big Impacts
Some PPP experts say the model is not a realistic solution for small projects. Check out these small projects and the resulting impact they have had on communities – you just might be surprised! Members of this panel will describe their experiences and the benefits that a “small” PPP project can have on a community. The Canmore Water/Wastewater System, Lac la Biche Wastewater System, Orleans Town Centre and Kicking Horse Canyon project are all examples of smaller projects that have delivered big results.
Moderator: Jay Ramotar, Deputy Minister, Alberta Health and Wellness
Panel:
Ramsey Ali, Vice President & General Counsel, FORUM Equity Partners Inc.
Murray Tekano, Project Director, Ministry of Transportation & Infrastructure, Government of British Columbia
Barry Kolenosky, Director of Planning & Infrastructure, Lac la Biche County, AB
Ron Casey, Mayor, Town of Canmore, AB

4:45 Conference Ends



Glen Laubenstein,
Chief Administrative
Officer, City of Winnipeg



John McArthur,
Chief Business Officer,
Bilfinger Berger Project
Investments Inc.



Barbara Weber,
Founding Partner, B
Capital Partners, Germany



John Seed,
Divisional Director,
Business & Technology
Consulting, Mott
MacDonald, UK



Duncan Hawthorne,
President & CEO, Bruce
Power & Director, CCPPP

DAY 2 • Tuesday November 23, 2010

Stream B • Cracking the Barriers – Social and Municipal Infrastructure

Canada has become an international leader in the development of social infrastructure using PPP/AFP. How can we continue to develop much needed infrastructure using innovative techniques that cement our reputation as world leaders in PPP solutions?

8:40 Introduction from the Stream Chair

Speaker to be confirmed.

8:45 New Frontiers: Opportunities and Challenges for First Nations PPPs

Canada is a member of the G8, recognized as a leader in financial management and continues to lead on the international social development index. How is it then that we have such disparity with our First Nations and how can we as leaders in partnership models develop solutions that create win-win projects that trigger economic development? This panel will examine the successes already achieved in many First Nations communities and examine the challenges of continuing the trend. What are the best financing models, what are the biggest risks, what organizations have been leaders and what are the most critical gaps?

Moderator: **John McArthur**, Chief Business Officer, Bilfinger Berger Project Investments Inc.

Panel:

Jacques Huot, Vice President, Corpfinance International Limited

John Beaucage, President, Wind Dancer Power Corp.

Byron LeClair, Development Officer, Ojibways of the Pic River First Nation, ON

Troy Jerome, Executive Director, Mi'gma'wei Mawimi Secretariat

Dean Martin, CEO, Kinbasket Development Corporation (invited)

10:10 Morning Break

10:40 The End User View – Managing Expectations and Delivering Customer Satisfaction in PPPs

When PPP projects are announced, expectations run high from a number of stakeholders who have often been waiting a long time for new infrastructure. If we were to evaluate outcomes using a report card scoring system, just how well would these partnerships be faring and are expectations being met? We have great facilities, but has this translated into satisfaction? This panel will report on project deliverables from the perspective of the staff and customers.

Moderator: **David Thom**, Managing Director, Urban Land and Facilities, IBI Group, Vancouver

Panel:

Jane Bird, former CEO, Canada Line Rapid Transit Inc., Vancouver

Doug Ewing, Assistant Vice President, Partnerships BC

Debbie Cock, Director, New Hospital Operational Readiness, Women's College Hospital, Toronto

12:00 Luncheon Address

Hon. Bob Chiarelli, Minister of Infrastructure,
Government of Ontario (invited)

Grand Ballroom,
Sheraton Centre Hotel

2:15 Water, Water Everywhere, But Not A Drop to Drink...

This may be an old saying, but the challenges of delivering safe drinking water to Canadians and the proper treatment of sewage and runoff have reached critical proportions. Governments across Canada are attempting to balance the need to reinvest in water systems with limited resources. How can the private and public sectors work more effectively to deliver the needed infrastructure while respecting Canadians perceptions about the nature of our most valuable public resource: WATER.

Moderator: **Pierre Lefebvre**, Partner, Secor Consulting and Director, CCPPP, Montréal

Panel:

Elizabeth Brubaker, Executive Director, Environment Probe

Mark Sanderson, Vice President, Major Projects, Veolia Water North America, Indianapolis, IN

Charlie Bagnato, Mayor, Municipality of Brockton, ON

Representative from Ministry of the Environment, Government of Ontario

3:20 Afternoon Break

3:40 A Comparative Analysis: Developing The World Standard for Social Infrastructure

Both Canada and the UK have been leaders in the use of the PPP/PFI model to deliver much needed social infrastructure. However, school and hospital projects involve significant challenges when working with multiple stakeholder groups that have competing goals. This session will provide insights into the creative solutions that have been achieved in both Canada and the UK and compare the models to determine success factors.

Moderator: **Jack Davis**, former CEO, Calgary Health Region and Director, CCPPP

Panel:

John Seed, Divisional Director, Business & Technology Consulting, Mott MacDonald, London, UK

Nick Gray, Director, Consultancy Services, Faithful + Gould Inc., UK

John Gibson, Director, Alberta Schools Alternative Procurement, Alberta Infrastructure

Derrick Toigo, Vice President, Project Delivery, Infrastructure Ontario

Marian Walsh, President & CEO, Bridgepoint Health

4:45 Conference Ends



James Bennett,
Investment Director
Canada, John Laing



Natasha Khanjenkova,
Managing Director,
Russia, European Bank
for Reconstruction &
Development



Steve Nackan,
President, Aecon
Concessions



Nicholas Hann,
Executive Director,
Macquarie Capital Markets
Canada Ltd. & Director,
CCPPP



Aaron Freedman,
Vice President, Senior
Analyst, Project Finance
Ratings Group, Moody's,
New York

DAY 2 • Tuesday November 23, 2010

Stream C • Shifting into High Gear: Canada As A World Leader

Living next door to a superpower has both benefits and drawbacks. We are often seen as the plain younger sister, smart but without the pizzazz of the older and more aggressive sibling....but times are changing. As the US economy continues to falter this has provided new opportunities to Canadian companies and to our history of innovation and business savvy. We will examine the strengths of our unique business strategies and how we can leverage these attributes for international PPP opportunities.

8:40 Introduction from the Stream Chair

James Bennett, Investment Director Canada, John Laing

8:45 Seizing Opportunities in Emerging Markets

Canadian expertise in PPPs has placed us among the world leaders in the field. How can we most effectively turn our collective knowledge into an international PPP leadership strategy? Requests for Canadian participation in the development and implementation of international PPP projects are now common. How do we best assess the risks in many of these markets and what have we learned through experiences to date? This panel of international and Canadian experts will share their knowledge and insights.

Moderator: **Mark Bain,** Partner, Torys LLP & Director, CCPPP

Panel:

David Diaz, Director of Corporate Development, Abertis, Spain

Natasha Khanjenkova, Managing Director, Russia, European Bank for Reconstruction and Development

Steve Nackan, President, Aecon Concessions

Ilan Dunsky, Co-Chair, National Infrastructure & Public-Private Partnerships Group, Heenan Blaikie LLP, Montréal

10:10 Morning Break

10:40 The Forgotten Pillar of the Capital Markets – Insurance Supports

Turbulent credit markets have forced concessionaires back to more stringent performance supports. These performance supports may satisfy the timid debt marketplace but they can place undue strain on your project team's financial model through higher construction and operational costs. The insurance marketplace should not be viewed as a checkbox to compliance, but rather as a key strategic source of contingent capital that could help your concession achieve a more efficient structure. If you can satisfy your debt on your deal and receive best terms from your contractors, your team stands a better chance of winning the project. Areas of focus include:

- The contracting letter of credit marketplace
- The performance security offerings of the insurance industry (P3 Bond, Subcontractor Default Insurance, Liquidated Damages Insurance, integrated risk policies, etc.)
- The future of insurance solutions (for both fortuitous risk and performance risk)
- Liquidity in the insurance industry offerings and how it will impact project risk profile
- The debt market's current and future view of insurance industry performance supports.

Moderator: **Tim Philpotts,** Senior Vice President, Infrastructure, Concert Properties Inc. and Director, CCPPP

Panel:

David V. Bowcott, Senior Vice President and Partner, Construction and Infrastructure Services, AON Reed Stenhouse Inc.

Alister Campbell, President & CEO, Zurich Insurance Company, Ltd.

Aaron Freedman, Vice President, Senior Analyst, Project Finance Ratings Group, Moody's, New York

11:20 Building Capacity

This panel will examine the impact of cultivating a strong partnering process among bid team members can have on a project, from the early planning stages through to implementation. Representatives from construction, design and operations will each describe and contrast their experiences on projects where time was taken specifically to address capacity building within the business relationships and those where little or no attention was given to the relationships involved. They will be asked to provide insights about their P3 experiences that contributed to or eroded confidence among their business partners.

Moderator: **Rick Russell,** Principal, Agree Incorporated

Panel:

Heather Swartz, Principal, Agree Incorporated

Paul Szaszkiwicz, Principal, Kasian Architecture Interior Design & Planning Ltd.

Sarah Clark, CEO, Partnerships BC

Danny Giacomet, Project Manager, Public Infrastructure Development, EllisDon Corporation

Mathew Kattapuram, Senior Vice President, Civil Infrastructure, Infrastructure Ontario

12:00

Luncheon Address

Hon. Bob Chiarelli, Minister of Infrastructure,
Government of Ontario (invited)

**Grand Ballroom,
Sheraton Centre Hotel**



Paul Szaszkiwicz,
Principal, Kasian
Architecture Interior
Design & Planning Ltd.



David Thom,
Managing Director, Urban
Land & Facilities, IBI
Group



Graham Brown,
President & CEO, Carillion
Canada Inc. & Director,
CCPPP



Dale Richmond,
President and Conference
Chair, CCPPP and
President & CEO, DERX
Inc.



David McFadden,
Q.C., Chair, Gowlings
International and Partner,
Gowling Lafleur Henderson
LLP and Director, CCPPP

DAY 2 • Tuesday November 23, 2010

Stream C • Shifting into High Gear: Canada As A World Leader

2:15 Pension Funds and Equity Investors in Infrastructure Projects

As a result of the global financial crisis, investors, banks, equity investors and monoline insurers all chilled to the idea of participating in infrastructure projects. Project sponsors must become creative to fully harness the opportunities that still exist in more robust economies. This panel will examine the new players, who and how investments are being assessed and what this means for PPP projects and the bidders looking for investment.

Moderator: **Graham Brown**, President & CEO, Carillion Canada Inc.. and Director, CCPPP

Panel:

Barbara Weber, Founding Partner, B Capital Partners, Germany

Michael Redican, Managing Director, Debt Capital Markets, Global Division, Deutsche Bank, UK

Gregory J. Smith, Managing Partner, Brookfield Financial Corp.

Louis Bélanger, Assistant Vice President, Project & Structured Financings, Stonebridge Financial Corporation

Duncan McCallum, Managing Director, Canadian Head of Infrastructure, RBC Capital Markets

Jim Cahill, Vice President, Project Finance, Infrastructure Ontario

3:20 Afternoon Break

3:40 Future-Proofing Contracts and Facilities

Panelists will take a step – a giant step – into the future of the life of a concession operating under the principles of the P3 delivery model. Imagine it is 2025 and a highly successful facility is operating smoothly for both the private sector concessionaire and the public sector ministry. But there are storm clouds approaching for both parties. In public policy terms, it is constructive evolution and a response to changing public needs. In private sector terms, it is an opportunity best characterized in today's traditional contract terms – a juicy change order. To explore this scenario and to test drive the PPP concession agreement, a representative group of experts will identify likely issues and approaches to dealing with their situation in 2025.

Moderator: **Peter Sorensen**, President, PRP International Inc., PEI

Panel:

Donald Pierce, Q.C., Counsel, Borden Ladner Gervais LLP

Bob Learmouth, Vice President, Canada West Transportation, AECOM Canada

Tracy Irwin, Director, Site Operations, Abbotsford Regional Hospital and Cancer Centre Inc., BC

Susan Tinker, Vice President, Procurement Services, Partnerships BC

Quirino Pollice, Vice President, Asset Management, Bilfinger Berger Project Investments Inc.

4:45 Conference Ends

Venue Map



The 18th Annual CCPPP National Conference on Public-Private Partnerships

P3 2010 *Shifting Into High Gear*

NOVEMBER 22 & 23, 2010 ■ TORONTO HILTON HOTEL

Please attach/fax a business card. Complete one form per delegate.

First Name: _____ Last Name: _____

Title: _____

Company/Government: _____

Address: _____

City: _____ Province: _____ Postal Code: _____

Telephone: _____ Fax: _____

E-mail: _____

Conference Fees: Please check appropriate box. Includes access to all sessions, conference materials, two lunches and cocktail reception.

Members of The Canadian Council for Public-Private Partnerships

- Public-Sector/Not-for-Profit: \$1,295.00 + HST (\$168.35) = \$1,463.35
- Corporations: \$1,495.00 + HST (\$194.35) = \$1,689.35

Non-Members of The Canadian Council for Public-Private Partnerships

- Public-Sector/Not-for-Profit: \$1,495.00 + HST (\$194.35) = \$1,689.35
- Corporations: \$1,950.00 + HST (\$253.50) = \$2,203.50
- HST Exempt - HST #:

Upon confirmation, you agree to abide by the "Standard Indemnity for CCPPP Events" posted on the CCPPP website at: www.pppcouncil.ca/conditions.html

The CCPPP National Conference regularly sells out early. Please register early to ensure a spot.

CCPPP Members Only Registration: Priority registration until Friday, October 15, 2010 and subject to availability. Individual companies will be limited temporarily to 5 registrations. Requests over that will be placed on a waiting list until October 15, 2010. This precautionary measure is to make sure all members have an opportunity to attend the event.

Registration is confirmed only with written notification. If you do not receive confirmation within 30 days of application, please contact the registration office below.

For registration inquiries please call 416-504-4500

Mail Completed form and full payment to:
Public-Private Partnerships
c/o Congress Canada
555 Richmond St. W., Suite 1004
P.O. Box 202, Toronto, ON M5V 3B1

Fax & Email Completed/scanned form and credit card information to:
416-504-4505 or
ccppp@congresscan.com

Method of Payment: Please check. Payment must accompany all registration forms. All charges in Canadian dollars.

- Credit Card** Visa Mastercard Amex
- Cheque/Money Order** (make payable to "Congress Canada", not to CCPPP)

Card #: _____ Expiry Date: _____ / _____

Name on Card: _____ Total Fee: \$ _____

Cardholder Signature: _____ X _____

Date: _____ / _____ / _____

Accommodation:

A limited number of rooms are available at the Toronto Hilton Hotel at a preferred conference rate, subject to availability. To reserve, contact the Hilton Hotel directly by November 1, 2010. Please specify you are attending the "Public-Private Partnerships" conference.

Toronto Hilton Hotel
145 Richmond Street West, Toronto, ON M5H 2L2
Tel: 416-869-3456 Fax: 416-869-1463

Conference Cancellation Policy:

Cancellations must be in writing and must be received by Congress Canada. Cancellations received by November 8, 2010 will obtain a full refund less a \$500.00 administration fee. No-shows or cancellations received after this date will NOT receive a refund. Substitutions from the same organization are permitted.

Membership

To take advantage of priority registration and preferred conference fees, consider becoming a CCPPP member. For more information:
Tel: 416-861-0500,
E-mail: Partner@pppcouncil.ca,
www.pppcouncil.ca

The Canadian Council for Public-Private Partnerships



Le Conseil Canadien pour les Partenariats Public-Privé

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